

ATTACHMENT: QUESTIONNAIRE

Purpose

CBH is inquiring about recruitment and staffing vendor resources for identified skill gaps that are necessary for operations and innovation. This questionnaire is to serve as a guide to better direct and assess vendors' qualifications and to complement the CBH's needs with resources the vendor can provide.

Format

Please clearly answer the questions below with a PowerPoint or similar presentation of no more than 20 slides.

Questions

- 1. Please provide a full synopsis of your organization.
 - → HQ/Locations
 - Years of operation
 - → Services/Solutions
- 2. Please provide information regarding areas of specialty.
 - **→** Locations
 - → Types of careers/jobs/arena
 - → Services/solutions
- 3. Please provide recruitment strategies.
 - Recruitment pipeline
 - Recruitment capabilities
 - How many recruiters provided to services?
 - List of resources to services CBH recruitment needs (e.g., ATS, job boards, strategies)
 - Sourcing and screening process?
 - Selection
 - Account management
 - Project outlines

C B - H RFQ: RECRUITMENT SERVICES

- **4.** Please provide 2-3 previous or current client references.
- 5. Please provide previous client success stories.
 - ➡ What was the project?
 - ▶ What was the timeline? Were you able to meet timeline?
 - → How did you support the project?
 - ▶ What were some challenges, and how did you overcome those challenges?
- 6. CBH employees must be Philadelphia residents (Philadelphia, PA address) within the first six months of hire. Are you capable/willing to assist with this requirement? Please explain your response.
- 7. Please provide a cost proposal of services:
 - → Recruitment Services
 - Permanent and temporary placement solutions
 - Will your MSA offer a sliding scale based on hours worked?
 - Consulting solutions and pricing
 - Bill rates for applicable positions
 - Security Guards
 - Administrative Assistants
 - Accountants
 - **Psychiatrists**
 - **Network Engineers**
 - Developers (Python, DevOps, Web, Front/Back, etc.)
 - Security Analysts
 - Data Analysts
 - Research Analysts
 - **Business Intelligence Analysts**
 - **Business Analysts**