

1. Is a provider already in-network with CBH for FBMHS but not in Philadelphia, PA, eligible to respond?

A provider already contracted with CBH to provide FBMHS is not eligible to apply for this RFP. However, a provider contracted with CBH for other levels of care that do not include FBMHS or an out-of-network provider for FBMHS who would like to join the network would be eligible to apply.

2. How many providers will be awarded a contract? Are you looking for one or more?

More than one provider will be awarded. There is no set number of providers who will be awarded.

3. How many teams per provider will be awarded?

Three to five teams per provider will be awarded.

4. What are the expectations for the three to five teams regarding how many need to be general or specialty in ASD, Deaf and Hard of Hearing, or Spanish-speaking?

There are no expectations for how many teams need to be general versus specialized. Each provider should indicate the types and number of teams they plan to develop in their proposal.

5. Is it acceptable for all teams to be general?

Yes, it is acceptable for all teams to be general.

6. Is there a separate rate for the Deaf and Hard of Hearing specialty services?

The Deaf and Hard of Hearing services would be covered by a specialty rate, which is 5% higher than the standard rate.

7. Would the Deaf and Hard of Hearing team be able to serve members who do not need specialized services?

CBH is seeking a general team to support Deaf and Hard of Hearing individuals and/or families. Since CBH does not receive many referrals for this specialty

FBMHS team, the team would mainly take on general cases to fill the remaining slots.

- 8. The RFP indicates that a provider must develop three to five teams. Does a team consist of just the two clinicians mentioned, or would a team be considered the makeup of the required personnel that starts on page 13 of the RFP?**

The team may comprise a mental health professional and a mental health worker or two mental health professionals. The program director does not count as part of the team. Please review section [2.4.1. Required Personnel](#) of the RFP for additional information regarding staffing requirements.

- 9. When is a provider eligible for Value-Based Payment (VBP)?**

VBP for FBMHS became effective July 1, 2024. All providers coming in-network through the procurement will start on the VBP. Please see [Provider Bulletin 24-16](#) for additional information on the VBP.

- 10. What is the case rate for this service?**

The case rate is up to \$3,900.00 for general services and up to \$4,095.00 for specialty services.

- 11. When will services start for the awarded providers?**

The providers will be awarded on April 15, 2025. They will then need to obtain their license through OMHSAS, complete their PROMISE enrollment, and go through the CBH credentialing process prior to starting services. It is expected that providers will also share a detailed timeline in their proposal addressing service implementation, including strategies for hiring, training, and maintaining staff.

- 12. Why are current providers excluded from applying to this RFP?**

Due to departures from the network of existing providers, CBH is procuring to add to the total number of providers contracted for FBMHS, which will help ensure a robust network and member choice.

13. Do providers need to have a base facility located within Philadelphia?

The base facility does not need to be located in Philadelphia. To improve access, providers will be preferred to have a base facility located in the city of Philadelphia. Consideration will be given to providers located in surrounding counties within 45 miles or 60 minutes of Philadelphia, whichever is greater. Applicants should affirm their ability to provide services to members throughout Philadelphia without limits and address their ability to provide timely in-person crisis response given their base facility location in their proposals. Applicants must provide documentation of the availability of an appropriate base facility for services. Please reference section [3.3 Licensure and Location](#) of the RFP.