Bidder’s Conference
ASAM 2.1 RFP

July 30, 2021
10:00-11:30am
Agenda

• Overview of DBHIDS & CBH
• Purpose of RFP
• Background
• About ASAM 2.1
• Applicant Eligibility
• Submission Process & Regionalization
• Scoring
• Key Dates
• Question & Answer
▪ **DBHIDS Vision:** We envision a Philadelphia where every individual can achieve health, well-being, and self-determination.

▪ **DBHIDS Mission:** The mission of the Department of Behavioral Health and Intellectual disAbility Services is to educate, strengthen, and serve individual and communities so that all Philadelphians can thrive.
Philadelphia Behavioral Health
HealthChoices Program Funding Stream

Centers for Medicare & Medicaid Services → Commonwealth of Pennsylvania → Department of Human Services

City of Philadelphia → Department of Behavioral Health and Intellectual disAbility Services → Community Behavioral Health
Philadelphia Behavioral Health System

- Single payer system operated by the City
- Over $1B Service system for children, adults & families
- Substance Use and Mental Health
- Range of services from hospitals to outpatient programs
- Recovery and resilience system transformation
Purpose

CBH is seeking providers to deliver American Society of Addiction Medicine 2.1 Intensive Outpatient (ASAM 2.1 IOP) treatment services in Philadelphia county.
Background

• In 2018 PA SUD system of care moved from the PCPC to ASAM MNC

• ASAM is a more client-centered, outcomes-driven, and evidenced-based approach

• ASAM 2.1 is clinically intensive, delivered by professional staff therefore PCPC 1B IOP does not accurately represent ASAM 2.1
ASAM 2.1

• Acute, clinically intensive service

• Supported by clinical & medical staff

• Utilization will be managed by CBH - may require concurrent/continued stay reviews & discharge reviews

• May be subject to denial by physician advisor
Applicant Eligibility

- Timely submission of completed proposal
- Good standing with all CBH departments, NIAC, & the city
- Current ASAM LOC provider, billing for MA services
- Active DDAP license
- In-network CBH provider, in the city of Philadelphia
Submission Process

- Complete and submit all components of section 3 in the outlined proposal format
- Save and submit all items as separate files & use the titles outlined in the proposal format in section 3 of the RFP
- Narrative responses are limited to 8 single spaced pages
- Email submissions to: Lauren.Hicks@phila.gov

Subject line: ASAM 2.1 RFP
Regionalization

- CBH is regionalizing the ASAM 2.1 service to allow for a committed presence in defined areas of the city.
- The city has been broken into four geographic regions.
- Each region will have an ASAM 2.1 program.
- Providers can apply for up to all 4 regions but will only be awarded up to 2.
- Providers will provide a ranking, based on preference, of the region(s) they are applying for.

<table>
<thead>
<tr>
<th>Region</th>
<th>Zip Codes</th>
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<tbody>
<tr>
<td>1. Northeast Philadelphia</td>
<td>19154, 19116, 19115, 19114, 19136, 19152, 19111, 19149, 19135, 19124, 19137, 19120</td>
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<tr>
<td>2. Center City &amp; North Philadelphia</td>
<td>19123, 19130, 19121, 19122, 19125, 19134, 19133, 19107, 19106, 19103, 19102, 19105</td>
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<tr>
<td>3. North &amp; Northwest Philadelphia</td>
<td>19118, 19128, 19150, 19119, 19138, 19144, 19129, 19138, 19144, 19129, 19126, 19141, 19140, 19127, 19160, 19132</td>
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<tr>
<td>4. South, Southwest &amp; West Philadelphia</td>
<td>19131, 19139, 19142, 19104, 19151, 19153, 19143, 19145, 19147, 19146, 19148</td>
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Scoring

• Scoring is based on the proposal content outlined in the RFP

• A consensus review panel will score each proposal using a scoring tool developed in alignment with the RFP

• Highest scoring proposal in each region will be awarded-based on provided ranking of regions

• A provider will not be awarded more than 2 regions
Tips for completing the proposal

✓ Develop a multidisciplinary team who will be responsible for the completion of the proposal
✓ Create a timeline
✓ Schedule an internal review BEFORE submitting to CBH
✓ Plan to submit at least one day before it is due
<table>
<thead>
<tr>
<th>Date</th>
<th>Key Dates</th>
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<tbody>
<tr>
<td>July 26, 2021</td>
<td>• RFP posted to CBH website</td>
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<tr>
<td>July 30, 2021</td>
<td>• Bidder’s conference</td>
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<tr>
<td>August 6, 2021</td>
<td>• Deadline to submit questions- COB [<a href="mailto:Lauren.Hicks@phila.gov">Lauren.Hicks@phila.gov</a>]</td>
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<tr>
<td>August 11, 2021</td>
<td>• FAQs posted on CBH website</td>
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<tr>
<td>August 25, 2021</td>
<td>• Deadline to submit proposals- 2pm [<a href="mailto:Lauren.Hicks@phila.gov">Lauren.Hicks@phila.gov</a>]</td>
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<tr>
<td>September 29, 2021</td>
<td>• Awardees posted on CBH website</td>
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<tr>
<td>January 10, 2022</td>
<td>• Projected service start date</td>
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Questions

Please use the Q&A box
RFP posted under Contracting Opportunities at www.CBHphilly.org

Please email questions to Lauren Hicks at Lauren.Hicks@phila.gov by COB on 8/6/21
CBHphilly.org

COVID-19 CORONAVIRUS

*Effective Immediately, And Until Further Notice, CBH’s Administrative Offices Will Not Receive Visitors. Members Seeking Services Please Contact Member Services At 888-545-2600. Providers Should Contact Their Provider Relations Representative.

Information and Resources

Contracting Opportunities

Please be advised that unsolicited requests for new programs or program expansions will no longer be accepted for Community Behavioral Health (CBH) services. The Philadelphia Department of Behavioral Health and Intellectual Disability Services will utilize Requests for Proposals (RFPs) and Requests for Qualifications (RFQs) to acquire new services or add providers to the CBH network. Requests for the relocation of existing services may still be submitted for consideration.

Please note that the CBH website will be the only guaranteed method of notice for CBH-related RFPs and RFQs. RFPs and RFQs are issued under strict requirements and any responses to an RFP that does not meet the specified requirements, including not submitting responses within the timelines stated in the RFP, will be cause for disqualification. We encourage all current and prospective providers to monitor the CBH website regularly for new contracting opportunities.

CBH Administrative Procurement Protocol (Updated August 2020)
CBH Clinical Procurement Process Protocol (Updated August 2020)
THANK YOU!