Pre-Proposal Meeting
Adult Mobile Crisis Expansion RFP

July 6, 2021
10:00-11:30 AM
Webinar Participation

Zoom Video Communications was Named a 2019 Gartner Peer Insights Customer Choice for Meeting Solutions Overall Rating.
Agenda

- Welcome and Introductions
- Aim and Vision of RFP
- Applicant Eligibility
- Application Submission System
- Key Dates
- Q&A
- Closing Remarks
The mission of the Department of Behavioral Health and Intellectual disAbility Services (DBHIDS) is to educate, strengthen, and serve individuals and communities so that all Philadelphians can thrive.

DBHIDS is a department under the City of Philadelphia’s Health and Human Services cabinet. Our department functions as a single-payer public health system using federal, state, and local dollars, including Medicaid, to oversee:

- Behavioral health care
- Intellectual disability supports
- Early intervention services
Impact by the numbers

• Increase in demand for Adult Mobile Crisis following the death of Walter Wallace Jr.

• In 2021, an average of 160% increase in adult MET demand as compared to January-April 2020. Pre-pandemic comparisons:
  • 126% demand increase in February 2021 as compared to 2020
  • 90% demand increase in January 2021 as compared to 2020
Purpose

DBHIDS is seeking providers to deliver mobile crisis services as part of its adult crisis continuum.

The purpose is to expand and improve the continuum of adult behavioral health crisis services in Philadelphia to include an array of community-based crisis services that deliver resolution-focused and recovery-oriented interventions.
Background

Many of the 1.5 million Philadelphians experience behavioral health crises every day, with approximately 100,000 calls made to 911 and the Philadelphia Crisis Line annually for behavioral health related crises.

DBHIDS envisions a crisis system in which there is “no wrong door” to behavioral health treatment and where the crisis response helps to ameliorate the crisis. Crisis services should be available 24/7 to everyone, anywhere.

Expansion of collaboration with 911 dispatching center is expected to lead to an increase in demand for alternative response teams.
Overview of Services

Community Mobile Crisis Response Teams (CMCRT): Provide short-term rapid response, crisis stabilization, and case management services to individuals over the age of 18. Services will be in operation 24/7 and will be provided for up to 72 hours following the initial referral to ensure immediate stability and linkage to supports.

Crisis Intervention and Stabilization Teams (CIST): In the event these teams are activated, they would provide brief intensive interventions, psychiatric assessment, case management, and medication management as needed for up to six weeks. CIST should be resolution-focused, address Social Determinants of Health (SDOH) and conclude sooner than six weeks when clinically appropriate.
Regionalization

Services will be regionalized so that a committed presence in a defined area can engender stronger relationships between providers and communities.

- Providers may bid on up to two regions
- Providers should include region(s) they are poised to serve
  - Include knowledge and experience working in the region
  - Include cultural and linguistic competency necessary to meet the needs of the region(s)
## Regionalization

<table>
<thead>
<tr>
<th>Region</th>
<th>Neighborhoods</th>
<th>Zip Codes</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Near and Far Northeast Philadelphia</td>
<td>19154, 19116, 19115, 19114, 19136, 19152, 19111, 19149, 19135, 19124, 19137, 19120</td>
</tr>
<tr>
<td>2</td>
<td>Center City &amp; North Philadelphia</td>
<td>19123, 19130, 19121, 19122, 19125, 19134, 19133, 19107, 19106, 19103, 19102, 19105</td>
</tr>
<tr>
<td>3</td>
<td>North &amp; Northwest Philadelphia</td>
<td>19118, 19128, 19150, 19119, 19138, 19144, 19129, 19138, 19144, 19129, 19126, 19141, 19140, 19127, 19160, 19132</td>
</tr>
<tr>
<td>4</td>
<td>South, Southwest &amp; West Philadelphia</td>
<td>19131, 19139, 19142, 19104, 19151, 19153, 19143, 19145, 19147, 19146, 19148</td>
</tr>
</tbody>
</table>
Service Delivery

• **Community Engagement:** Providers have the responsibility to engage community members; develop relationships and establish ongoing assessment of resources.

• **Rapid Response:** CMCRT Providers will respond to dispatch calls within 30 minutes and mobile teams will be available to their communities 24/7.

• **Trauma-Informed, Equitable & Engaging Services:** Providers will deliver services that are effective and empathetic toward individuals who have experienced trauma; will respond in a person-centered manner to all with the inclusion of family voice.
Service Delivery

- **Crisis Stabilization Plan:** implement resolution-focused interventions to support the individual’s needs, strengths and abilities.

- **Diversion:** CMCRT Providers will complete thorough assessment with crisis intervention to resolve crisis in the field and obviate the need for law enforcement involvement.

- **Linkages, Discharges:** connections to community supports, alternate treatment services and warm hand offs will support stabilization, coordination of care and promote wellness of the individual.
Applicant Eligibility

• Currently licensed or plan to be licensed to provide services at the time of implementation through OMHSAS Chapter 5240 Subchapter D: Mobile Crisis Services

• Behavioral health care providers, with capacity to potentially provide both teams within region(s).

• Relationships with the community and with stakeholders within the proposed region(s).

• Provide intensive treatment services for the individual to remain in the community.
Proposal Submission Requirements

• Proposals must be submitted online through eContract Philly, which can be accessed on the City’s website at https://philawx.phila.gov/econtract/ by clicking on eContract Philly.

• Applicants must file complete applications to the correct opportunity number.

• The eContract Philly website is compatible with Internet Explorer, Google Chrome and Apple Safari; but the site is not presently compatible with Mozilla or Firefox.
eContract Philly Technical Requirements

• Application Submission and Signing

• The eContract Philly website will not accept documents larger than 8 MB

• Proposals must be received no later than 5:00 p.m. Philadelphia, PA local time on July 30, 2021
ANNOUNCING AN EXPEDITED APPLICATION AND CONTRACTING PROCESS FOR CERTAIN CONTRACTS UNDER $100,000

The City’s formal purchasing threshold is increasing from $34,000 to $75,000 or, for certified Local Business Entities (LBEs), to $100,000. Read more about the Local Business Purchasing Initiative here: https://www.phila.gov/2020-06-17-introducing-the-local-business-purchasing-initiative/. To register for upcoming opportunities that will only be available to LBEs, please click here today: phila.gov/lbe-certification

Also as part of the Local Business Purchasing Initiative, the City has launched the Contracts Hub website. Contracts Hub aggregates listings from both eContractPhilly and the Procurement Department’s PHContracts website into one easily searchable list of opportunities and also contains links to important information for vendors on how to do business with the City. Visit the Contracts Hub here: https://contracts.phila.gov/

eContract Philly

eContract Philly is an online interface to support the City in purchasing non-competitively bid services. This website serves as the gateway for the public and for vendors interested in applying for contract opportunities.

On this site, you can:

- Search and apply for new non-bid contract opportunities available throughout City government
- Find out with whom the City intends to enter into contracts, including the rationale behind selecting that Applicant.
- See the names and disclosures submitted by all applicants for non-bid contracts
- View renewal certifications for contracts and see when contracts are amended (if above a certain level)
- Have access to regular, public reports that summarize non-bid contract activity
### Opportunity List

The list below displays non-competitively bid contract opportunities with the City of Philadelphia. The Status column shows if the application period is open, closed, or has been canceled. The list can be searched by department, service type, or opportunity number. Clicking on the opportunity number will link to more detailed information about the opportunity.

#### Search Criteria

- **Departments:** ALL
- **Service Types:** ALL

#### Search Results

**Opportunity Description**

<table>
<thead>
<tr>
<th>Opportunity</th>
<th>Description</th>
<th>Dept/Agency</th>
<th>Service Type</th>
<th>Amount</th>
<th>Opening Date</th>
<th>Closing Date</th>
<th>Status</th>
</tr>
</thead>
<tbody>
<tr>
<td>21210618092514</td>
<td>The Department of Behavioral Health and Intellectual Disability Services (DNHIDS or Department) is seeking providers to deliver mobile crisis services as part of its adult crisis continuum. The purpose...</td>
<td>OFFICE OF BH-MR SERVICES</td>
<td>Behavioral Health/MR Services</td>
<td>$1.00 to $5,000,000.00</td>
<td>06/28/2021</td>
<td>07/30/2021</td>
<td>Open</td>
</tr>
<tr>
<td>21210609161138</td>
<td>Through the issuance of this RFP the City of Philadelphia (City), through its Philadelphia Department of Prisons (PDP), requests proposals for a Reentry Program for the Incarcerated Population to Add...</td>
<td>PRISONS</td>
<td>General Consultant Services</td>
<td>To be determined</td>
<td>06/21/2021</td>
<td>07/19/2021</td>
<td>Open</td>
</tr>
<tr>
<td>21210615115128</td>
<td>Provide personnel and technical resources to assist the Department in site visits of buildings with cooling towers to collect water samples and environmental swabs and administer a brief questionnaire...</td>
<td>HEALTH</td>
<td>PS Small Order Purchase</td>
<td>$0 to $75,000.00</td>
<td>06/17/2021</td>
<td>07/01/2021</td>
<td>Open</td>
</tr>
<tr>
<td>21210600123918</td>
<td>The City is seeking a qualified vendor to develop and negotiate a Central Services Cost Allocation Plan (CAP) for the City, including the City...</td>
<td>FINANCE</td>
<td>Accounting and Auditing Svcs</td>
<td>To be determined</td>
<td>06/16/2021</td>
<td>08/16/2021</td>
<td>Open</td>
</tr>
</tbody>
</table>

**Click by opportunity number**
## Key Dates

<table>
<thead>
<tr>
<th>Event</th>
<th>Date</th>
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<tbody>
<tr>
<td>RFP Posted on eContract Philly Website</td>
<td>June 28, 2021</td>
</tr>
<tr>
<td>Pre-Proposal Meeting</td>
<td>July 6, 2021, via Zoom</td>
</tr>
<tr>
<td>Applicant Questions Due</td>
<td>July 13, 2021</td>
</tr>
<tr>
<td>Answers Posted on eContract Philly Website</td>
<td>July 16, 2021</td>
</tr>
<tr>
<td>Proposals Due</td>
<td>July 30, 2021</td>
</tr>
<tr>
<td>Applicant Selection</td>
<td>September 16, 2021</td>
</tr>
<tr>
<td>Commencement of Work</td>
<td>December 2, 2021</td>
</tr>
</tbody>
</table>
RFP and supplemental documents will be available at:
https://philawx.phila.gov/econtract/

Please forward all questions to Serge Levin at Serge.Levin@Phila.gov by close of business July 13, 2021
Questions?
Thank You!