

ACUTE INPATIENT PSYCHIATRY (AIP) RFP: Q&A

1. Does a health system with multiple AIPs have to submit one proposal per program, or can the health system submit one proposal including all its AIP programs?

Please submit a separate proposal for each program that has a separate Tax ID#, separate staff, and/or separate budget.

2. Do you have to have an existing AIP program in order to apply?

CBH is looking for up-and-running/existing AIP programs only. Please look to the first sentence in the RFQ document under section 1.1: "Community Behavioral Health (CBH) is seeking providers who are currently operational and can provide Acute Inpatient Psychiatry (AIP) to the Medicaid recipients of Philadelphia." The last sentence of that first paragraph also speaks to this, "The AIPs must be operational at time of submission."

3. Can an organization partner with another organization to start an AIP and apply?

CBH is looking for existing/functioning AIPs only. If an already existing AIP is managed by two or more partnering organizations and meets all the threshold requirements outlined in the RFQ document, CBH will consider its application.

Are the proposed reimbursement rates included in the RFP?

Each Applicant is required to submit a budget as a part of their proposal. You can find the budget forms here, linked under the RFQ document. CBH will utilize the submitted budgets to assist in the evaluation process to determine the reimbursement rate.

5. When will you expect these beds to go live?

CBH hopes to contract with existing providers as soon as possible. Following contract negotiations and initial credentialing with CBH, which can take up to several months providers will be able to start billing CBH for services as in-network providers.

Does the requirement for an Electronic Health Record (HER) have to be in place at the time of application or can there be an implementation plan submitted?

EHRs are crucial to high-quality treatment and are current best practice. CBH encourages providers who do not currently have an EHR but are interested in applying for this RFQ to submit their EHR implementation plan with a clear go-live date for the EHR.

How many beds are you hoping for? Total? And By population?

CBH's aim is to provide our members with more choice for AIP services. CBH does not contract for specific beds, rather CBH contracts with providers. CBH is looking to expand AIP services to new providers for all ages (child, adolescent, adult, older-adult).