Bidder’s Conference
Intensive Behavioral Health Services
RFP

December 20, 2019
1:00 - 2:30 pm

City of Philadelphia
AGENDA

• Welcome and Introductions
• Aim of RFP
• Applicant Eligibility
• Key Dates
• Question & Answer
• Closing Remarks
Community Behavioral Health

• 501C(3); administers HealthChoices program on behalf of Philadelphia/DBHIDS

• Approximately 312,251 children age < 21 were eligible for Medicaid in 2018
  • 54.9% African American
  • 22.0% Hispanic
  • 11.0% White
  • 5.6% Asian
  • 6.5% Other
2018

Served 37,573 children

- 39.4% served are females; 60.6% served are males
- 8.1% have DHS involvement; 91.9% do not have DHS involvement

- BHRS: 6,258 children received BHRS in 2018 ($55,089,269)
- STS: 4,114 children received STS in 2018 ($34,562,639)

Diagnosis

- 12.5% have a diagnosis of ASD; 87.5% non-ASD
- The top diagnosis for children ranked by payment:
  - Attention-deficit hyperactivity disorders ($72.9M)
  - Pervasive developmental disorders ($56.0M)
  - Conduct disorders ($37.0M)
Purpose

CBH is seeking providers to deliver Intensive Behavioral Health Services (IBHS) across home, school and community settings.
Background

• Pennsylvania’s Department of Human Services adopted new licensing standards and program requirements for providers to deliver IBHS to children, youth and young adults under 21 years of age with a behavioral health diagnosis.

• Annex A: Title 55.Human Services, Part III. Medical Assistance Manual, Chapter 1155: Intensive Behavioral Health Services Regulations

Background (cont.)

• CBH recognizes this as an opportunity to enhance behavioral health services for school-age children.
  
  • Incorporated feedback from youth, parents, school principals and providers
  
  • Ensures access to high quality, evidence-based, culturally and linguistically competent mobile services
  
  • Utilizes a systems of care approach that is strength based and family centered
Overview of Services

• 12-month service delivery model
• Services are delivered in home, school and community settings
• Providers are expected to support children across settings to ensure progress, transfer of skills and continuity of care
• Providers are expected to provide systems coordination of services and supports which may include child welfare, juvenile justice, housing, food insecurity and physical health.
• Providers will be required to deliver EBPs in schools and community settings
Regionalization

CBH is regionalizing services so that a committed presence in a defined area across home, school and community can engender stronger relationships between providers, families, community-based entities and schools.

• Providers may bid on more than one cluster, across regions
• Providers should include cluster(s) they are poised to serve
  • Include knowledge and experience working with children, families, and schools within the preferred cluster(s)
• Include cultural and linguistic competency necessary to meet the needs of the preferred cluster(s)
# Regionalization

<table>
<thead>
<tr>
<th>Region</th>
<th>Neighborhoods</th>
<th>Zip Codes</th>
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<tbody>
<tr>
<td>Region 1</td>
<td>Near and Far Northeast</td>
<td>19111, 19114-19116, 19135, 19136, 19149, 19152, 19154</td>
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<tr>
<td>Region 3</td>
<td>Center City, West Philadelphia, South Philadelphia</td>
<td>19102-19104, 19106-19107, 19109, 19112, 19123, 19130-19131, 19139, 19142-19143, 19145-19148, 19151, 19153</td>
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Service Delivery

• **Family Engagement**: Providers have the responsibility to engage families as active participants in their child’s care

• **School Integration & Clinical Consultation**: providers will integrate into the school community and culture

• **Care Coordination**: includes assessing children’s overall wellbeing and providing supports to children and families to address identified physical and behavioral health needs
Service Delivery

• **Individual Services**: interventions used to support children and families reduce and manage behaviors of concern while also increasing the coping skills and prosocial behaviors of children served

• **Group Services**: therapeutic interventions delivered in group format through psychotherapy, structured activities and community integration activities that address a child’s identified treatment needs in schools and other community settings

• **ABA is not included**
Applicant Eligibility

• Currently licensed or plan to be licensed to provide IBHS at time of implementation through OMHSAS Chapter 1155, and complete the MA enrollment process & secure PROMISe number(s)

AND

• In-network CBH provider currently licensed to provide IBHS; or
• In-network CBH provider without a current IBHS license; or
• Out-of-network provider who would like to enter the network to provide IBHS

AND

• Good standing with all departments within CBH & NIAC
### KEY DATES

<table>
<thead>
<tr>
<th>Date</th>
<th>Event Details</th>
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<tbody>
<tr>
<td>December 13, 2019</td>
<td>RFP issued via <a href="http://www.cbhphilly.org">www.cbhphilly.org</a></td>
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<tr>
<td>December 20, 2019</td>
<td>Bidder’s Conference</td>
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<td>January 3, 2020</td>
<td>Deadline for submission of questions</td>
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<td>January 9, 2020</td>
<td>Answers posted to cbhphilly.org under Contracting Opportunities</td>
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<tr>
<td>February 25, 2020</td>
<td>Proposals due</td>
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<tr>
<td>April 17, 2020</td>
<td>Awardees Identified</td>
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<td>Start of 2020-2021 school year</td>
<td>Services begin</td>
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RFP posted under Contracting Opportunities at www.CBHphilly.org

Please forward questions to Amal El-Nageh at Amal.El-Nageh@phila.gov By close of business 1/3/2020