



# Bidder's Conference Intensive Behavioral Health Services RFP


December 20, 2019  
1:00 - 2:30 pm



City of  
Philadelphia




# AGENDA

- Welcome and Introductions
  - Aim of RFP
  - Applicant Eligibility
  - Key Dates
  - Question & Answer
  - Closing Remarks
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# Community Behavioral Health

- 501C(3); administers HealthChoices program on behalf of Philadelphia/DBHIDS
  - Approximately 312,251 children age < 21 were eligible for Medicaid in 2018
    - 54.9% African American
    - 22.0% Hispanic
    - 11.0% White
    - 5.6% Asian
    - 6.5% Other
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# 2018

## Served 37,573 children

- 39.4% served are females; 60.6% served are males
- 8.1% have DHS involvement; 91.9% do not have DHS involvement
- BHRS: 6,258 children received BHRS in 2018 (\$55,089,269)
- STS: 4,114 children received STS in 2018 (\$34,562,639)

## Diagnosis

- 12.5% have a diagnosis of ASD; 87.5% non-ASD
  - The top diagnosis for children ranked by payment:
    - Attention-deficit hyperactivity disorders (\$72.9M)
    - Pervasive developmental disorders (\$56.0M)
    - Conduct disorders (\$37.0M)
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## Purpose

CBH is seeking providers to deliver Intensive Behavioral Health Services (IBHS) across home, school and community settings.





# Background

- Pennsylvania's Department of Human Services adopted new licensing standards and program requirements for providers to deliver IBHS to children, youth and young adults under 21 years of age with a behavioral health diagnosis.
  - Annex A: Title 55.Human Services, Part III. Medical Assistance Manual, Chapter 1155: Intensive Behavioral Health Services Regulations  
<http://www.pacodeandbulletin.gov/Display/pabull?file=/secure/pabulletin/data/vol49/49-42/1554b.html>
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## Background (cont.)

- CBH recognizes this as an opportunity to enhance behavioral health services for school-age children.
  - Incorporated feedback from youth, parents, school principals and providers
  - Ensures access to high quality, evidence-based, culturally and linguistically competent mobile services
  - Utilizes a systems of care approach that is strength based and family centered





# Overview of Services


- 12-month service delivery model
  - Services are delivered in home, school and community settings
  - Providers are expected to support children across settings to ensure progress, transfer of skills and continuity of care
  - Providers are expected to provide systems coordination of services and supports which may include child welfare, juvenile justice, housing, food insecurity and physical health.
  - Providers will be required to deliver EBPs in schools and community settings
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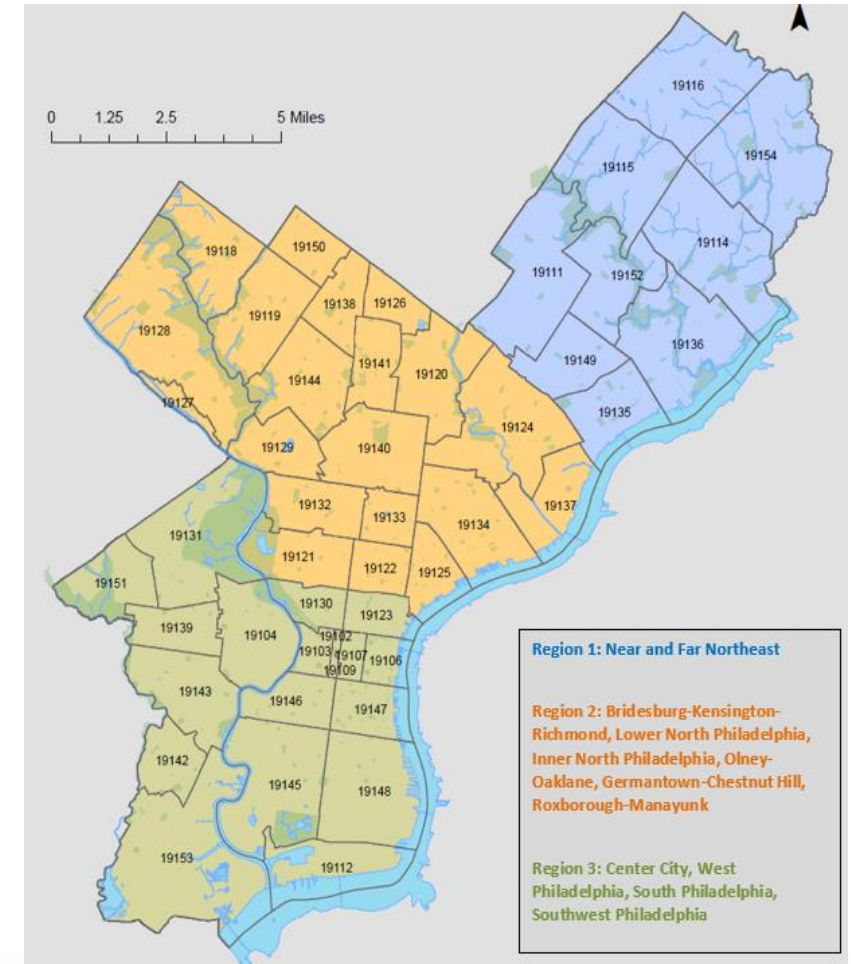
# Regionalization

CBH is regionalizing services so that a committed presence in a defined area across home, school and community can engender stronger relationships between providers, families, community-based entities and schools.

- Providers may bid on more than one cluster, across regions
  - Providers should include cluster(s) they are poised to serve
    - Include knowledge and experience working with children, families, and schools within the preferred cluster(s)
    - Include cultural and linguistic competency necessary to meet the needs of the preferred cluster(s)
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# Regionalization

Region	Neighborhoods	Zip Codes
<b>Region 1</b>	Near and Far Northeast	19111, 19114-19116, 19135, 19136, 19149, 19152, 19154
<b>Region 2</b>	Bridesburg-Kensington-Richmond, Lower North Philadelphia, Inner North Philadelphia, Olney- Oaklane, Germantown-Chestnut Hill, Roxborough-Manayunk	19118-19122, 19124-19129, 19132-19134, 19137-19138, 19140-19141, 19144, 19150
<b>Region 3</b>	Center City, West Philadelphia, South Philadelphia, Southwest Philadelphia	19102-19104, 19106-19107, 19109, 19112, 19123, 19130-19131, 19139, 19142-19143, 19145-19148, 19151, 19153






# Service Delivery

- **Family Engagement:** Providers have the responsibility to engage families as active participants in their child's care
  - **School Integration & Clinical Consultation:** providers will integrate into the school community and culture
  - **Care Coordination:** includes assessing children's overall wellbeing and providing supports to children and families to address identified physical and behavioral health needs
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# Service Delivery

- **Individual Services:** interventions used to support children and families reduce and manage behaviors of concern while also increasing the coping skills and prosocial behaviors of children served
  - **Group Services:** therapeutic interventions delivered in group format through psychotherapy, structured activities and community integration activities that address a child's identified treatment needs in schools and other community settings
  - **ABA is not included**
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# Applicant Eligibility

- Currently licensed or plan to be licensed to provide IBHS at time of implementation through OMHSAS Chapter 1155, and complete the MA enrollment process & secure PROMISe number(s)

AND

- In-network CBH provider currently licensed to provide IBHS; or
- In-network CBH provider without a current IBHS license; or
- Out-of-network provider who would like to enter the network to provide IBHS


AND

- Good standing with all departments within CBH & NIAC
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## KEY DATES

December 13, 2019	RFP issued via <a href="http://www.cbhphilly.org">www.cbhphilly.org</a>
December 20, 2019	Bidder's Conference
January 3, 2020	Deadline for submission of questions
January 9, 2020	Answers posted to <a href="http://cbhphilly.org">cbhphilly.org</a> under Contracting Opportunities
February 25, 2020	Proposals due
April 17, 2020	Awardees Identified
Start of 2020-2021 school year	Services begin





RFP posted under Contracting Opportunities  
at [www.CBHphilly.org](http://www.CBHphilly.org)

Please forward questions to Amal El-Nageh at  
[Amal.El-Nageh@phila.gov](mailto:Amal.El-Nageh@phila.gov) By close of  
business 1/3/2020

