

**Behavioral Health Advocacy Services and Assisted Outpatient Treatment Research  
Request for Proposals**

**Questions & Answers  
5/23/2019**

**\*\*PLEASE NOTE: DUE TO THE DELAY IN POSTING THIS Q&A, THERE IS A REVISED SCHEDULE TO THIS RFP AFFECTING THE SUBMISSION DATE. THE NEW SCHEDULE IS AS FOLLOWS\*\***

RFP Event	Deadline Date
RFP Issued	May 6, 2019
Deadline to Submit Questions	May 15, 2019
Answers to Questions on Website	May 23, 2019
<b>Application Submission Deadline</b>	<b>June 4, 2019 at 2:00 PM</b>
Applicants Identified for Contract Negotiations	June 19, 2019

1. What is meant by a statistically meaningful portion (p. 3, section I.C) of the clinical agencies? By number of clients served? By monies spent by the city? Or is the intent to complete an assessment of a meaningful cross-section of the agencies (by size, by demographic, by location, etc.)?

*This methodology has yet to be finalized. We are interested in hearing more from the Applicants about how they would approach this problem. To assist with that, we have about 700 individual service locations throughout the Philadelphia area. These span everything from acute inpatient to basic outpatient services.*

2. How many agencies are currently included in CBH's network?

*There are approximately 170 facilities with about 700 specific service locations.*

3. Will CBH be negotiating a fixed fee contract or an hourly rate + expenses contract?

*We prefer fixed fee with deliverables.*

4. Can you provide a framework that will be used to evaluate proposals? For instance, how will CBH weigh experience, qualifications, understanding, cost, etc.?

*We decline to answer this question at this time.*

5. How many behavioral health providers will be subject to the assessment?

*We are interested in hearing your methodology for ensuring a reasonable sample.*

6. How many behavioral health providers will receive training through this project?

*We hope that most of the contracted providers will elect to attend the trainings.*

7. Will provider participation in assessment and training be voluntary or mandatory?

*Participation in assessment and training will be voluntary.*

8. Will assessment occur at the systems-level (reviewing CBH financial data, etc.), individual provider-level, or both?

*We are interested in hearing Applicants' methodologies on this topic.*

9. When is the estimated start date for the project?

*We expect a Summer 2019 start date.*

10. What is the length of the project?

*We assume that it will require at least nine months to be completed. We are open to hearing Applicants' thoughts about this topic.*

11. What is the desired intensity of training? For instance, should applicants design more intensive learning collaborative approaches with group and individualized provider-level coaching/consultation or propose less intensive training approaches such as webinar series?

*We would like to have different levels of supports and training for the different types of providers.*

12. Is there a specific provider audience in mind for training (e.g. smaller providers with limited business sophistication vs. larger providers who already possess VBP-related capacity)?

*Our target is all contracted providers; however, we believe that our smaller providers will need more assistance.*

13. Is there a budget ceiling or estimate that CBH can provide for this project?

*We decline to answer this question at this time.*

14. Is a formal report on the assessment expected to be delivered or will it solely be used to inform TA?

*We are open to either approach.*

15. Is there a particular modality preferred for the assessment (e.g., online survey, phone interviews, in-person interviews, etc.)?

*We have no preference at this time.*

16. How many providers does CBH want to engage in this project? The ask is for us to assess the provider community, so from a capacity (team size) and cost (reduced cost with increased provider volume), this piece of info is critical to building the budget and scope?

*We are interested in hearing Applicants' recommended approaches.*